2025 ADVERTISING RATES & MEDIA INFORMATION

FEATURED INSIDE

- > Digital and print advertising opportunities
- > Audience profiles and targeting segments for *Aerospace America*, AIAA.org, Aerospace Research Central (ARC), and other digital solutions while accessing nearly 30,000 AIAA members.
- > Custom content and thought leadership



EFFECTIVE 1 JANUARY 2025

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REACH AEROSPACE DECISION MAKERS WITH AIAA'S ADVERTISING OPTIONS

The American Institute of Aeronautics and Astronautics (AIAA) is the largest and most prestigious community of aerospace professionals in the world. AIAA exists to help aerospace professionals and their organizations succeed across government, industry, and academia. AIAA's vision is to be the voice of the aerospace profession through innovation, technical excellence, and global leadership.

We understand your company or organization needs access to leaders and decision makers in the aerospace community, and AIAA offers a selection of advertising opportunities to help you reach our members and the general aerospace community. We offer various digital media advertising selections such as banners or buttons on the **aiaa.org** site and digital banners on the **aerospaceamerica.aiaa.org** site. In addition, AIAA offers print advertising in *Aerospace America*, which is our flagship monthly magazine. *Aerospace America* reaches more than 34,000 aerospace professionals and students in print and online—including every AIAA member, congressional offices on Capitol Hill, and hundreds of engineering and aerospace libraries.

AIAA TECHNOLOGY SEGMENTS BREAKDOWN



AIAA members are asked to identify primary technology areas that reflect their professional interest and work activities.

Aerospace Sciences

Aeroacoustics Applied Aerodynamics Astrodynamics/Orbital Mechanics Astrophysics Atmospheric and Space Environments Atmospheric Flight Mechanics Fluid Dynamics Guidance, Navigation & Control Aerodynamic Measurement Technology Plasmadynamics and Lasers Sounding Rockets Thermophysics **Remote Sensing & Applications** Thermodynamics **Computational Fluid Dynamics** Modeling & Simulation Ground Testing Meshing, Visualization & Computational Environments General Aerospace Sciences

Space and Missiles

Life Sciences and Systems Missile Systems Space Operations and Support Microgravity & Space Processes Space Systems Space Transportation Space Exploration Space Sciences & Astronomy Space Automation & Robotics Directed Energy Systems Weapons Weapons System Effectiveness Human Factors Engineering Satellite Design, Integration & Test Launch Operations Laser Technology & Applications Space Tethers

Space Colonization Space Tourism

30%

22%

Terraforming Space Resources Space Architecture Space Logistics Space Traffic Management Space Commercialization General Space & Missiles

Aircraft and Atmospheric Systems

Air Transportation Systems Transformation Flight On Demand Mobility Aircraft Design Aircraft Noise & Emissions Aircraft Operations Aircraft Safety Balloon Systems General Aviation Helicopter Design Lighter-Than-Air Systems V/STOL Aircraft Systems Marine Systems & Technology Hypersonic Systems Flight Testing Electronic Equipment Design Ground Support Equipment Aircraft Maintenance Reliability Test & Evaluation Standards Engineering Producibility & Cost Engineering Production Engineering Aerodynamic Decelerator Systems Electric Aircraft General Aircraft & Atmospheric Systems

Propulsion and Energy Aerospace Power Systems Electric Propulsion Liquid Propulsion Propellants and Combustion Solid Rockets Terrestrial Energy Systems

15%

15%

Nuclear and Future Flight Propulsion Hybrid Rockets Energetic Components & Systems Gas Turbine Engines High Speed Air Breathing Propulsion Propulsion Air-frame Integration Hybrid Electric Propulsion General Propulsion & Energy

Systems Integration

Survivability Design Engineering Design Technology Materials Structural Dynamics Structures Adaptive Structures Radar Absorbing Materials & Structures Gossamer Spacecraft Non-Deterministic Approaches Multidisciplinary Design Optimization Advanced/Additive Manufacturing Green Aerospace Engineering Complex Aerospace Systems General Aerospace Design & Structures

Information Systems

Aerospace Electronics Cybersecurity of Aerospace Systems Robotics Aerospace Maintenance Intelligent Systems Information and Command & Control Systems Communications Systems Computer Systems Digital Avionics Systems Sensor Systems Software Systems Support Systems System Effectiveness and Safety Micro-Nanotechnology Systems Engineering General Information Systems

Aerospace Design and Structures 6%

Aerospace Traffic Management CFD Vision 2030 Digital Engineering Directed Energy Systems Energy Optimized Aircraft Green Engineering Space Exploration Transformational Flight Unmanned Systems

Business Management 6%

Society and Aerospace Technology Economics Legal Aspects of Aeronautics & Astronautics Management Technical Information Services Environmental Assurance/Compliance Computer-Aided Enterprise Solutions General Business, Management & Aerospace Outreach

AEROSPACEAMERICA.AIAA.ORG

AEROSPACE AMERICA ONLINE

Advertising on **aerospaceamerica.aiaa.org**

provides valuable exposure to key decision makers employed throughout the aerospace industry, government agencies, and research institutes worldwide. Our readers rely on the feature stories and columns that appear in *Aerospace America Online* to keep them informed of the latest trends and issues directly affecting them, their colleagues, projects, and future.

> Over 17,000+ active users per month

> Over 26,000+ pageviews per month

All prices are based on a fixed 30-day exposure on the home page. Ads are available as a banner and each ad placement is exclusive. AIAA does not use the traditional CPM model, but the model for supporting our world class technical journalism. This gives advertisers a larger share of voice across our platforms ensuring visibility. Availability is limited.

CUSTOM ADVERTISING PACKAGE

By bundling print and/or online advertising with AIAA and *Aerospace America*, your company can get more for your investment!

Vickie Singer (Companies A-N) C: 443.629.9013 | **vickies@aiaa.org**

Brian Williams (Companies O-Z) C: 908.723.4613 | **Brianw@aiaa.org**

2025 ONLINE ADVERTISING RATES

	30 Days
Top Banner - Rotates with 1 other Advertiser Banner	\$2,500
Interstitial Banner	\$4,000

ARTWORK SPECIFICATIONS

Maximum file size	50kb
File format	GIF or JPEG
	Animated GIF files accepted
Flash files	Not Accepted

Note: Ads are responsive on mobile devices and retain banner dimensions.

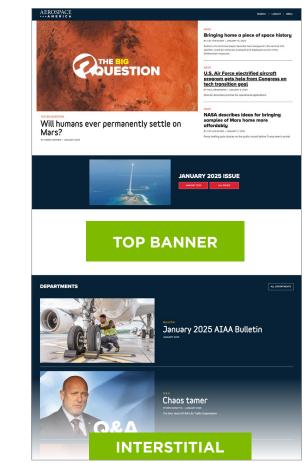
AD SIZES

Top Banner	970 x 250 px	
Interstitial Banner	728 x 90 px	

Web-ready artwork for both ad sizes are required by ad closing deadline, typically 15th of month prior to run date.

ARTWORK AND MATERIALS DELIVERY

Email all files, text, graphics, and photos to: advertising@aiaa.org



Source: Google Analytics, January 2024 to October 2024

AIAA.ORG

AIAA.ORG

Advertising on AIAA's website, **aiaa.org**, gives your company immediate and daily exposure to the decision makers in the leading agencies and companies throughout the aerospace industry.

> Over 47,000+ active users per month

> Over 80,000+ pageviews per month

All prices are based on a fixed 30-day exposure. Ads are available either as a home page banner or subpage rectangle and advertising can be purchased as exclusive or rotating with either one or two other ads. AIAA does not use the traditional CPM model, but the model for supporting our world class technical journalism. This gives advertisers a larger share of voice across our platforms ensuring visibility. Availability is limited.

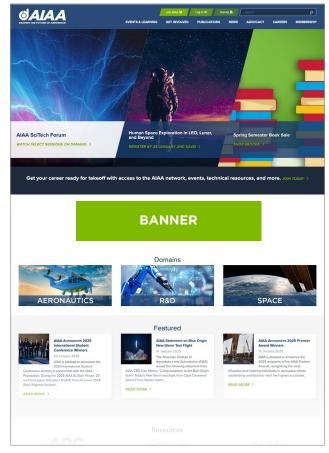
2025 ONLINE ADVERTISING RATES

30 Days	Homepage
Exclusive Banner	\$3,500
Rotates w/1 other Advertiser	\$2,500
Banner	

30 Days	Subpage
Exclusive Rectangle (Choice of Membership, Publications, or Events & Learning landing page)	\$1.000

ARTWORK SPECIFICATIONS

Maximum file size	50kb
File format	GIF or JPEG Animated GIF files accepted
Flash files	Not Accepted



Note: Ads are responsive on mobile devices and retain banner dimensions.

AD SIZES

Banner	970 x 250px
Rectangle	300 x 250px

Web-ready artwork for both ad sizes are required by ad closing deadline, typically 15th of month prior to run date.



SUBPAGE RECTANGLE AD OPPORTUNITIES

Top subpages of AIAA average more than 4,000 active users per month

- Membership (landing page)
 Over 6,800+ active users per month
- > Publications (landing page) Over 3,000+ active users per month
- > Events & Learning (landing page) Over 2,800+ active users per month

ARTWORK AND MATERIALS DELIVERY

Email all files, text, graphics, and photos to: advertising@aiaa.org

Source: Google Analytics, January 2024 to October 2024

ARC.AIAA.ORG



As the world's resource for aerospace technical information, Aerospace Research Central (ARC) will give you daily exposure to thousands of individuals in the aerospace industry.

> Over 16,800+ active users per month

> Over 24,600+ pageviews per month

All prices are based on a fixed, 30-day exposure on the home page. Ads are available either as a banner or rectangle. All ads are exclusive and will not rotate with other advertisers for the duration of the exposure. AIAA does not use the traditional CPM model, but the model for supporting our world class technical journalism. This gives advertisers a larger share of voice across our platforms ensuring visibility.

Source: Google Analytics, January 2024 to October 2024

2025 ONLINE ADVERTISING RATES

30 Days	Homepage
Exclusive Rectangle 1 or 2	\$5,000

ARTWORK SPECIFICATIONS

Maximum file size	50 kb
File Format	GIF or JPEG Animated GIF files accepted
Flash Files	Not Accepted

Note: Ads are responsive on mobile devices and retain banner dimensions.

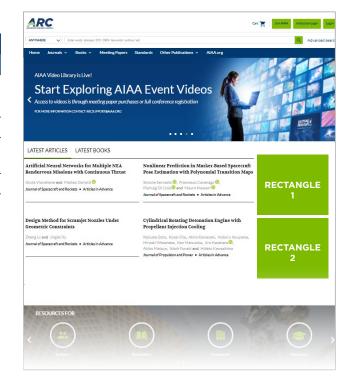
AD SIZE

Rectangle	300 x 250px
1.000.0011.010	000 // 200 p//

Web-ready artwork for both ad sizes are required by ad closing deadline, typically 15th of month prior to run date.

ARTWORK AND MATERIALS DELIVERY

Email all files, text, graphics, and photos to: **advertising@aiaa.org**



ASCEND.EVENTS

ASCEND

ASCEND, which stands for Accelerating Space Commerce, Exploration, and New Discovery, is the world's premier outcomes-focused, interdisciplinary space event designed to accelerate the building of our off-world future. Attended by 1,250+ from 20 countries, it convenes the civil, commercial, and national security space sectors, along with leaders from throughout adjacent industries, to address the challenges and opportunities presented by increased activity in space.

> Over 3,000+ active users per month

> Over 5,000+ pageviews per month

All prices are based on a fixed 30-day exposure on the home page. Ads are available either as a banner or rectangle. All ads are exclusive and will not rotate with other advertisers for the duration of the exposure. AIAA does not use the traditional CPM model, but the model for supporting our world class technical journalism. This gives advertisers a larger share of voice across our platforms ensuring visibility.

Source: Google Analytics, January 2024 to October 2024

2025 ONLINE ADVERTISING RATES

30 Days	Homepage
Exclusive Banner	\$3,000
Rotates w/1 other	\$2,000
Advertiser Banner	

ARTWORK SPECIFICATIONS

Maximum file size	50 kb
File Format	GIF or JPEG
	Animated GIF files accepted
Flash Files	Not Accepted

Note: Ads are responsive on mobile devices and retain banner dimensions.

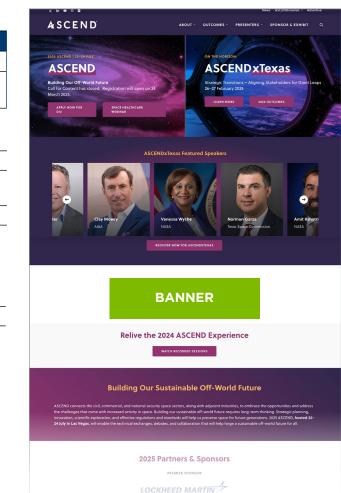
AD SIZE

Banner	970 x 250px

Web-ready artwork for both ad sizes are required by ad closing deadline, typically 15th of month prior to run date.

ARTWORK AND MATERIALS DELIVERY

Email all files, text, graphics, and photos to: advertising@aiaa.org



SCITECH

2025 ONLINE ADVERTISING RATES

30 Days	Homepage
Exclusive Banner	\$3,000
Rotates w/1 other	\$2,000
Advertiser Banner	

ARTWORK SPECIFICATIONS

Maximum file size	50 kb
File Format	GIF or JPEG
	Animated GIF files accepted
Flash Files	Not Accepted

Note: Ads are responsive on mobile devices and retain banner dimensions.

AD SIZE

Banner

970 x 250px

Web-ready artwork for both ad sizes are required by ad closing deadline, typically 15th of month prior to run date.

ARTWORK AND MATERIALS DELIVERY

Email all files, text, graphics, and photos to: advertising@aiaa.org

AIAA SciTech Forum is the world's largest event for aerospace R&D, showcasing breakthrough science, revolutionary technologies, and generation-after-next capabilities that are redefining what is possible in aerospace. Attended by 6,000+ from 45 countries, the forum serves as a vital nexus for the international aerospace community, bringing together academic, industry, and government professionals across civil, commercial, and national security sectors, along with leaders from adjacent industries.

> Over 6,800+ active users per month

> Over 13,600+ pageviews per month



2025 AIAA SciTech Forum Energizing the Future!

AVIATION



- > Over 7,000+ active users per month
- > Over 10,700+ pageviews per month



aiaa.org/advertising | 8

MY DAILY LAUNCH

MY DAILY LAUNCH NEWSLETTER

One of the most valued benefits among ours members, My Daily Launch is the Institute's newsletter, delivered daily to all members. It offers insightful stories on the trends and topics shaping the aerospace industry, ensuring our readers remain well-informed about the issues affecting them. The newsletter was refreshed February 2024 and now features greater personalization of the news experience, a redesigned modern look and feel, better mobile device integration, and expanded news coverage.

WHY MY DAILY LAUNCH?

Personalization: My Daily Launch adapts to your reading habits and preferences. With every edition, the content becomes more tailored to your interests, ensuring you always have the most relevant aerospace news at your fingertips.

Exclusive Member Benefit: Available exclusively to AIAA members, My Daily Launch is one of our most acclaimed offerings, reaching an impressive daily audience of over 18,000 readers.

Prestigious Audience: Your company's message will be showcased to one of the most prestigious groups in the aerospace industry. These are decision makers, influencers, and thought leaders shaping the future of aerospace across government, industry and academia.

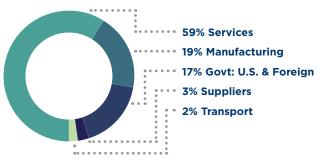
* Source: 2024 Email platform

ELEVATE YOUR REACH WITH AIAA'S REVAMPED MY DAILY LAUNCH 20,000+

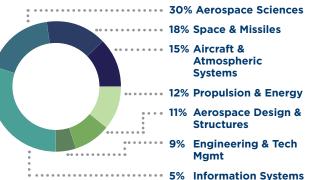
Circulation

73[%] Unique Open Rate

AIAA INDUSTRY SEGMENTS



AIAA TECHNOLOGY SEGMENTS



ADVERTISE WITH US – BE SEEN BY ELITE IN AEROSPACE

Seize the opportunity to feature your banner ad within My Daily Launch. Choose from three prime locations: Premium, Space or Aviation, and ensure your brand stands out in this exclusive newsletter.

Don't miss out on this unique opportunity to connect with the aerospace elite. Book your banner ad today and be part of the world's only truly personalized email newsletter — My Daily Launch by AIAA.

Maximize Visibility with AIAA's Targeted Ad Frequency Packages

Elevate your brand's impact through strategic frequency and exclusive discounts, ensuring your message resonates with your audience consistently.

Segment your Audience

Our segmentation and targeting capabilities empower you to tailor your promotions, reaching the right audience at the right time. Drive engagement, build loyalty, and maximize ROI with our approach that puts your brand in the spotlight.

Flexible Campaigns Tailored to Your Goals

We believe in a partnership approach and are committed to accommodating the unique needs of your specific campaign. Our flexible rate card allows you to plan a campaign that aligns with your marketing strategies and budget, ensuring optimal engagement with the aerospace community.

Position (Monday - Friday)	1-13 weeks	14-26 weeks	27-39 weeks	40-50 weeks
Top Banner	\$2,000 per wk	\$1,800 per wk	\$1,700 per wk	\$1,600 per wk
Middle Banner	\$3,000 per wk	\$2,700 per wk	\$2,550 per wk	\$2,400 per wk
Bottom Banner	\$2,000 per wk	\$1,800 per wk	\$1,700 per wk	\$1,600 per wk

All above rates are net. Campaigns must be run in consecutive weeks to receive discouts.

STANDARD IMAGE BANNER AD SPECIFICATIONS

File formats accepted: JPG, PNG (Flash SWF not supported) Maximum file size: 40kb Image color mode: RGB (not CMYK) Image resolution: 72dpi Ad size: 600x116 No animation will be allowed. Note: Include important information in the first frame for banners appearing in emails as outlook doesn't support animated files.

DEADLINE & SUBMISSION

Materials due: 15 business days prior to start date Email all files, text, graphics, and photos to: **advertising@aiaa.org**

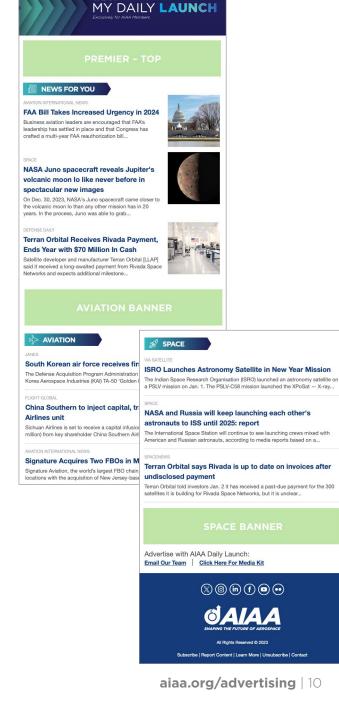
PAYMENT POLICY

Full payment for your digital placement is required at the start date of your schedule. One invoice will be generated and due net 30. Cancellations made to digital ad schedules must be made in writing at least 30 days prior to your scheduled start date. We will prorate your schedule as applicable. Vickie Singer (Companies A-N) Sr. Director, Revenue Development C: 443.629.9013 | **vickies@aiaa.org**

Brian Williams (Companies O-Z) Manager, Sales Capture & Client Executive C: 908.723.4613 | **brianw@aiaa.org**



GAIAA



ADDITIONAL WAYS TO REACH AIAA MEMBERS

AIAA AEROSPACE PERSPECTIVES WEBINAR - \$15,000

A customized AIAA webinar that explores significant topics across the aerospace industry that provides organizations the ability to share their perspectives and advancements with AIAA members world-wide, select government and military officials, and the public.

AIAA Aerospace Perspectives Series webinars average 1,150+ registrants per webinar. View upcoming and archived webinars by visiting **aiaa.org/aerospaceperspectivesseries**.

TRUE MOBILITY NEWSLETTER - Contact for Information

Advanced air mobility (AAM) could grow into a \$115 billion industry that gives all of us new transportation options. True Mobility is a newsletter delivered to your inbox every other week describing the state of this rapidly growing industry. You'll find out who's flying, who's not, what's blocking the way, and more. You can subscribe to the newsletter by visiting **https://comms.aiaa.org/true-mobility-aerospace-america**.

This *Aerospace America* newsletter is sent to a targeted list of 12,500+ recipients. Bundle options are available for you to make the most of this opportunity.

Sizing	Price
728x90 Leaderboard, top of page	\$7,000 per quarter, \$2,500 per month
300x250 Ad, right side above the fold	\$5,500 per quarter, \$2,000 per month





A product of the American Institute of Aeronautics and Astronautic

Advanced air mobility could grow into a \$115 billion industry that gives all of us new transportation options. Every two weeks, Paul Brinkmann tells you who's flying, who's not, what's blocking the way and more.

Inside fasue 40: I spont last week at AIA/AS SGTech Forum in Orlando, where I learned about a Dutch company's plan to manufactura 30 passenger electrica arcraft. On the topic of tlight testing, I spoke to pilots from three companies about their experiences tilying aircaft that have new to holen been flows. My colleague Keith Button reported on a NASA-DARPA project to develop anti-collision software for air tasis. – Paul Brinkmann, Aerospace America staff reporter.

Was this newsletter forwarded to you? Get the next issue in your inbox. Want to reach the editors? Email editors@aerospaceamerica.org.

LEADERBOARD

Preparing for air taxi flights in crowded skies

Researchers from DARPA, NASA and Lockheed Martin are now going over the results of test flights in which conventional helicopters were equipped with collision avoidance software that are taxis might one day have. [Read more]



Excited, focused, nervous: piloting a prototype on its inaugural

In November, the Switchblade "flying sports car" joined a handful of other roadab

STATISTICS



Our readers are your company's customers.

TOTAL CIRCULATION 34,600+ Print: 16,930* | Digital: 17,670[^]

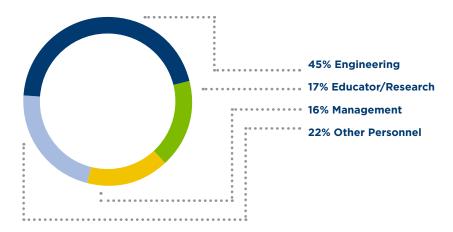
GEOGRAPHIC DISTRIBUTION**

85.5[%] United States

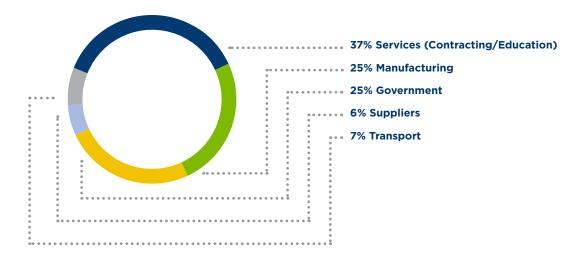
14.5[%] International (80+ countries)

*USPS Statement of Ownership | *Student and international members ** AIAA Membership Data, NetForum Here's what they do:

JOB FUNCTION^{**}



INDUSTRY SEGMENTS**



2025 EDITORIAL PLANNER

AEROSPACE

ISSUE	FEATURING*	INDUSTRY EVENTS CALENDAR	SPACE CLOSE	ARTWORK DUE**
January	> Humans in space> Test infrastructure	> AIAA SciTech Forum — Orlando, FL (6-10 January)	10 December 2024	13 December 2024
February/ March	> Regulatory environment> Hypersonic flight	 ASCENDxTexas — Houston, TX (26-27 February) SATELLITE 2025 — Washington, D.C. (10-13 March) 	15 January 2025	17 January 2025
April	> Military space> International relations	 > Space Symposium — Colorado Springs, CO (7-10 April) > AIAA DEFENSE Forum — Laurel, MD (15-18 April) 	5 March 2025	10 March 2025
May	> Al/autonomy> Aerospace emissions	 > GEOINT Symposium — St. Louis, MI (18-25 May) > AUVSI XPONENTIAL — Houston, TX (19-22 May) > VFS Forum 80 — Virginia Beach, VA (20-22 May) 	14 April 2025	17 April 2025
June	> Planetary defense> Air safety	> Paris Air Show (16-22 June)	12 May 2025	15 May 2025
July/ August	> Climate science> Space economy	 > EAA AirVenture — Oshkosh, WI (21-27 July) > AIAA Aviation Forum/ASCEND — Las Vegas, NV AVIATION: 21-25 July ASCEND: 22-24 July > Small Satellite — Logan, UT (11-13 August) 	13 June 2025	17 June 2025
September	> Advanced air mobility> Orbital environment		6 August 2025	11 August 2025
October	> Commercial spaceflight> Workforce	 IAC — Sydney, Australia (5-9 October) NBAA Business Aviation Convention and Exhibition — Las Vegas, NV (14-16 October) 	11 September 2025	13 September 2025
November	> Electric propulsion> Satellite architectures		13 October 2025	16 October 2025
December	> Year-In-Review		10 November 2025	13 November 2025

*All content subject to change at editor's discretion. ** If you are placing a classified ad that needs layout and design, content is due seven days in advance of the camera-ready artwork dates above. Magazine stories go live online the first of the month, and print copies arrive in mailboxes around mid-month.

ADVERTISING RATES

AEROSPACE

2025 PRINT DISPLAY ADVERTISING RATES

Four-Color	1x	3 x	6x	10x
Full page	\$8,550	\$8,300	\$8,000	\$7,700
1/2 page*	\$5,225	\$5,050	\$4,900	\$4,700
1/3 page	\$4,000	\$3,900	\$3,750	\$3,600
1/6 page	\$2,375	\$2,300	\$2,225	\$2,125

Covers (Fo	ur-color only)			
Cover 2	\$11,700	\$11,350	\$11,000	\$10,550
Cover 3	\$11,700	\$11,350	\$11,000	\$10,550
Cover 4	\$13,500	\$13,100	\$12,700	\$12,150

All rates gross. 15% discount applies to recognized agencies.

*Rate applies to 1/2 horizontal ads. 1/2 island ads are available for a 20% premium

PAST ADVERTISERS

- Auburn University
- CalPoly
- ClickBond
- dSpace
- Intelligent Light
- MIT
- NRO
- Penn State University
- Purdue University
- The Boeing Company
- USC
- Siemens PLM Software



CAREER OPPORTUNITY ADVERTISING

Aerospace America is the first choice for aerospace professionals seeking employment, and the first choice of the organizations that want to hire them.

When your organization needs to fill key professional positions with the most experienced people, you need to reach the most qualified candidates. Advertising in



Aerospace America ensures that your vacancy announcements will be seen by the industry professionals most qualified to fill them. Whether it's a university faculty position or a corporate engineering or technical position, *Aerospace America* produces results quickly, saving you and your staff significant time in attracting the right candidates for each position. When you next have a key position to fill, advertise it in *Aerospace America*.

CAREER OPPORTUNITY ADVERTISING RATES

Four-Color	1x	3x	6x	10x	Word Cour	nt Recomm.
Full page	\$4,200	\$3,910	\$3,810	\$3,680	Full page	1,000 words
2/3 page	\$3,165	\$2,950	\$2,880	\$2,790	2/3 page	720 words
1/2 page	\$2,900	\$2,690	\$2,625	\$2,550	1/2 page	500 words
1/3 page	\$2,240	\$2,090	\$2,055	\$1,995	1/3 page	330 words
1/6 page	\$1,800	\$1,690	\$1,660	\$1,625	1/6 page	150 words



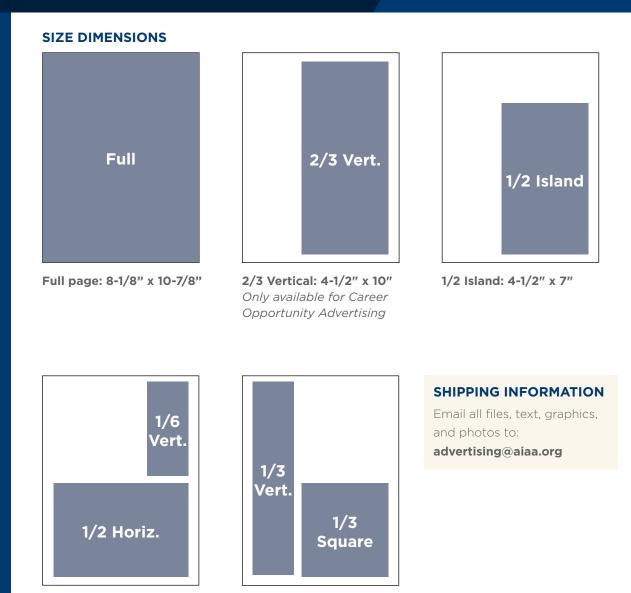
SPECIFICATIONS AND DELIVERY

AD SPECIFICATIONS

PDF files are required. PDFx/1a preferred.

Bleed	8-3/8″ x 11-1/8″
Trim size	8-1/8″ x 10-7/8″
PDF document size	9-1/8″ x 11-7/8″
Live area	7″ x 10″
Number of columns	3
Column width	2-1/8″
Column height	10″
Binding	Perfect bound
Process	Heatset web offset

Vital advertising matters should be kept 1/4" from trim on all sides.



1/3 Vertical: 2-1/8" x 10"

1/3 Square: 4-1/2" x 4-7/8"

1/6 Vertical: 2-1/8" x 4-7/8"

1/2 Horizontal: 7" x 4-7/8"

COPY AND CONTRACT REGULATIONS

AEROSPACE

PUBLICATION FREQUENCY: Published 10

times a year, issued on the first of the month of the cover date of publication.

COMMUNICATION: Contracts, insertion orders, correspondence, request a quote, and special requests, should be addressed to **advertising@aiaa.org.**

PUBLISHER'S COPY PROTECTIVE CLAUSE:

Advertisers and advertising agencies assume sole liability for all content (including text, representations, photographs, and illustrations) of advertisement printed, and also assume responsibility for any claims arising therefrom made against the Publisher. The Publisher reserves the right to reject any advertising that does not conform to its publication standards, which are subject to change or modification at the sole discretion of the Publisher. Any advertising resembling editorial matter may be designated as advertising by the Publisher.

POSITIONING OF ADVERTISEMENTS:

Advertisement placement is at the sole discretion of the Publisher except where a request for a specified preferred position is agreed to and acknowledged by the Publisher.

ADVERTISING POLICIES:

- Publisher has the right to hold advertiser and/ or its advertising agency jointly and severally liable for such monies as are due and payable to Publisher for advertising which advertiser or its agent ordered and for which such advertising was published.
- Conditions other than rates are subject to change by Publisher without notice. As used in this section, entitled Advertising Policies, the term "Publisher" shall refer to *Aerospace America* Magazine and/or the American Institute of Aeronautics and Astronautics, Inc. (AIAA). The terms and conditions of this rate card supersede any terms or conditions appearing on advertiser's orders or materials.
- > Regulations concerning copy and contracts are those generally accepted throughout the industry.
- Advertisements are not accepted if they contain testimonial statements or endorsements given by a member or members of AIAA.
- > No conditions other than those set forth in this rate card shall be binding on the Publisher unless specifically agreed to in writing by the Publisher.
- > All orders are accepted for space subject to our credit requirements.
- Publisher retains right of final approval and acceptance of all advertising submitted, and shall not be liable for any loss resulting from rejection of such advertising.

AGENCY COMMISSION: 15% of gross billing allowed to recognized advertising agencies on display space, color and preferred position charges. Commission is not allowed on such charges as artwork, reprints, backup of inserts, classified ads under 1/6 page, production and bindery charges and special handling charges. Commission is subject to forfeiture on invoices not paid within 90 days from invoice date. All accounts not paid in full within 30 days of invoice date may incur a charge of 1.5% per month until paid in full.

DUAL LIABILITY: All advertising placed by an entity acting as the agent for another shall be regulated by the Law of Agency as defined in the Uniform Commercial Code. The entity for which any advertising is placed shall be held liable for payment in full for all advertising placed on its behalf regardless of whether such payment was remitted to the agent.

SALES CONTACTS:

Vickie Singer Sr. Director Revenue Development Companies A-N C: 443.629.9013 **vickies@aiaa.org**

Brian Williams Manager, Sales Capture & Client Executive Companies O-Z Cl: 908.723.4613 **brianw@aiaa.org**

SPONSORED CONTENT

SUMMARY:

Provide an industry-related sponsored article or product showcase to be featured in the printed and digital issue of *Aerospace America*

CIRCULATION:



Print: 16,930 | Digital: 17,670 Digital is Flip Book version of printed distributed via email

85.5[%]

United States



ARTICLE LENGTH, PRICING:

	Single Page	2-Page Spread	4-Page Spread
Copy and images OR print-ready article provided by advertiser	\$9,000	\$12,500	\$15,000
AIAA provided freelance copy writer	\$11,000	\$15,000	\$18,000

SPECIFICATIONS, DESIGN AND WORKFLOW:

- > Copy and images to be provided to advertising@aiaa.org 30 days prior to issue release date
- > AIAA will review copy for grammar, spelling, potential libel and accusations
- AIAA will lay out article and provide proof to advertiser for approval
- > Pages to be clearly marked as "Sponsored Content"
- > 500 words per page
- > Issue themes listed here are not a requirement for article subject matter

NOTE: Advertiser does have the option to provide print-ready article in PDF format if layout by AIAA is not necessary. AIAA will still review copy and reserves the right to request changes if necessary

RECOMMENDED ELEMENTS:

- > Headline, introduction, byline and body text
- Articles be written using AP Style or other formalized style guide

SPECIFICATIONS

PDF files are required. PDFx/1a preferred.

Bleed	8-3/8" x 11-1/8"
Trim size	8-1/8″ x 10-7/8″
PDF document size	9-1/8″ x 11-7/8″
Live area	7″ x 10″
Number of columns	3
Column width	2-1/8″
Column height	10″
Binding	Perfect bound
Process	Heatset web offset

Vital advertising matters should be kept 1/4" from trim on all sides.



CONTACT INFORMATION

ADVERTISING SALES AND PRODUCTION

SALES CONTACTS

Vickie Singer Senior Director, Revenue Development Companies A-N Cell: 443.629.9013 vickies@aiaa.org

Brian Williams Manager, Sales Capture & Client Executive Companies O-Z Cell: 908.723.4613 brianw@aiaa.org

Chris Semon Director, Enterprise Accounts & Corporate Operations Cell: 703.599.8444 chriss@aiaa.org

PRODUCTION CONTACT

Paul doCarmo Sales Operations Manager 703.264.7576 pauld@aiaa.org

AEROSPACE

12700 Sunrise Valley Drive, Suite 200, Reston, VA 20191-5807

EDITORIAL CONTACTS

Ben lannotta Editor-in-Chief Phone: 703.264.7528 Email: beni@aiaa.org **Cat Hofacker** Associate Editor Phone: 703.264.7587 Email: catheineh@aiaa.org



Ben lannotta has 30 years of experience as a writer and editor in the aerospace and technology industries. He began in 1989 at *The Washington Post* as a news aide; he joined *Inside the Air Force* in 1991 and moved to *Space News* in 1993 to cover military and civil space programs. In 1996, he became a freelance journalist covering technology, environmental and military matters, including for *Aerospace America*. From 2008 to 2012, he was editor of *C4ISR Journal*. He left to establish DeepDiveIntel.com, a technology-focused news service for intelligence professionals. Since 2013, lannotta has been the editor-in-chief of *Aerospace America* and his work has been published in *Air and Space Smithsonian, New Scientist, Popular Mechanics*, Reuters News Service and the Associated Press. He holds a master's degree in international affairs from George Washington University.



Cat Hofacker began covering local news and politics in Athens, Ohio, as a student reporter and editor. She came to *Aerospace America* in 2019 after covering the 2018 congressional midterm elections for *USA Today*. Cat spent two years leading Aerospace America's online news coverage as our staff reporter, writing about topics including the Boeing 737 MAX crashes and the inception of NASA's Artemis moon program. In 2021, she became associate editor, overseeing production of *Aerospace America*'s monthly print issues. She is a 2017 White House Correspondents Association scholar and a two-time finalist for the Aerospace Media Awards' Best Young Journalist category.